

Finance Committee

Date: January 6, 2022

Time: 4:00 p.m.

Location: Conducted by Remote Participation

Agenda

1. Appointment of new members and re-appointment of certain existing members to regular and at-large positions on the Finance Committee

Topic: Finance Committee Appointment Recommendations Time: Jan 6, 2022 04:00 PM Eastern Time (US and Canada)

Join Zoom Meeting

https://town-arlington-ma-us.zoom.us/j/89914340477

Meeting ID: 899 1434 0477

Passcode: 588833 One tap mobile

+13126266799..89914340477# US (Chicago)

+16468769923,,89914340477# US (New York)

Dial by your location

+1 312 626 6799 US (Chicago)

+1 646 876 9923 US (New York)

+1 301 715 8592 US (Washington DC)

+1 669 900 6833 US (San Jose)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

+1 408 638 0968 US (San Jose)

Meeting ID: 899 1434 0477

Find your local number: https://town-arlington-ma-us.zoom.us/u/kcR5gpso8f

Presentation to the Arlington Finance Committee Appointing Authority

December 31, 2021

Charles T. Foskett

Topics

- Introduction
- Proposed new member, Wanda Nascimento
- Roster Comparisons 2021 and 2022
- Precinct Term Expiration Schedule
- Appointments and Terms Requested
- Nascimento Curriculum Vitae

Introduction

- This has been a complicated year, beset by reprecincting confusion in addition to the complications of the ongoing Covid-19 pandemic.
- We have had three resignations from the Finance Committee by long-serving, dedicated members:
 John Deyst (wanted to resign last year, but I prevailed upon him to stay one more year), Peter Howard
 and Mary Margaret Franclemont. Without violating any confidences, I think I can report that the
 reasons were a combination of age, health and personal issues and dealing with the "technology" of
 virtual meetings. We will miss them.
- Our long-term, part-time Executive Secretary, Liz Diggins, resigned to take a full-time position as
 Executive Secretary for the Arlington School Committee. Working with Caryn Malloy and Claire
 Roberts in the Arlington Human Resources Department we were able to recruit and hire Tara Bradley,
 an energetic, well-educated, skilled and enthusiastic professional. It is hard to replace Liz Diggins, but
 Tara will be great.
- We have recruited two proposed new members, Wanda Nascimento and Sophie Migliazzo, please see the following page.
- After the reprecincting issues, we still have one open precincts, Pct. 7. I am in preliminary discussions with one candidate for Precinct 7, but this willnot move forward for several weeks.
- This document includes recommendations for other regular and at-large members.

Proposed New Member: Wanda Nascimento

- I am recommending the appointment of Ms. Nascimento, who has shown an interest in the Finance Committee for more than a year.
- I interviewed her several times. She is the Chief Financial Officer of Bay State Community Services and has been a CFO and senior executive at other public service organizations. She has a B.S. in Accountancy and an MBA.
- I Interviewed two references:
 - Diane McIver, a business reference (Facilities Executive), who worked with Wanda for more than three years who reports that Wanda is organized, a self-starter, highly competent, scrupulously honest, a great public speaker and a leader.
 - Susanna Jonke, a personal reference, has known her for 40 years, Wanda is god-mother to her son; reports Wanda is highly organized and reliable, easy to speak to and be with, creative, trustworthy and honest, very even-keeled, kind and not emotional.
- Wanda's resume is attached.
- I strongly recommend her and ask that the Approval Authority approve her appointment as the Finance Committee member from Precinct 18.

Proposed New Member: Sophie Migliazzo

I am recommending the appointment of Ms. Migliazzo, who is also a Town Meeting Member from Precinct 8.

- I know her personally from Town meeting and local precinct activities. Sophie has a law degree and
 has practiced corporate and finance law both in Boston and Paris. She is a member of the
 Massachusetts Bar. She stepped back from her legal practice a fewyears ago to raise her children, but
 has been active in the Town and her children's schools.
- I have two references:
 - Katie Garrett, a lawyer and law school classmate of Sophie's who has known Sophie for 20 years. She describers her as
 conscientious, analytical, having a high work ethic, very discrete, and able to grasp the "big picture", even-keeled and of high
 integrity.
 - Eve Encinas-Loncar, a Cambridge educational executive with whom Sophie has done fund-raising and other projects. Knows from 2017, works closely with her, fund raising and other projects: Trustworthy, good counsel, understands complex issues, provides strong guidance, wholeheartedly recommends Sophie
- Sophie's resume is attached.
- I strongly recommend her and ask that the Approval Authority approve her appointment as the Finance Committee member from Precinct 18.

Roster Comparisons 2021 and 2022

		Appointments 2020-2021	
	Legend	Member-at-Large (1 Year Term)	l
Precinct Represented	Resident in Precinct	Name	Address
1	5	Grant Gibian	107 Webster Street, Arlington, MA
2	2	Shane Blundell	189 Lake Street, Arlington, MA
3	3	John Ellis	59 Teel Street, Arlington, MA
4	14	Michaiah Healy	26 Howard Street, Arlington, MA
5	5	Mary Margaret Franclemont	157 Medford St., Arlington, MA
6	6	Arif Padaria	26 Marion Road, Arlington, MA
7	7	Jonathan Wallach	11 Webster St., Arlington, MA
8	8	Charles T. Foskett	101 Brantwood Rd., Arlington, MA
9	9	Brian Beck	147 Warren St., Arlington, MA
10	10	Peter B. Howard	12 Woodland St., Arlington, MA
11	11	Shaileen Crawford Pokress	51 Crosby Street, Arlington, MA
12	12	Darrel Harmer	18 Cedar Av., Arlington, MA
13	13	John J. Deyst, Jr.	26 Upland Rd. West, Arlington, MA
14	14	Alan Jones	1 Lehigh St., Arlington, MA
15	15	Annie LaCourt	48 Chatham Street, Arlington, MA
16	16	William Kellar	34 Linden St., Arlington, MA
17	17	Allan Tosti	1 Watermill Place, Unit 419, Arlington, MA
18	15	George Kocur	6 Blueberry Hill Lane, Arlington, MA
19	19	Christine P. Deshler	65 Huntington Rd., Arlington, MA
20	20	Dean Carman	29 Kilsythe Road, Arlington, MA
21	21	David McKenna	77 Sunset Rd., Arlington, MA

Resignations
John Deyst
Peter Howard
MaryMargaret Franclemont

		Proposed Roster 2021-2022						
	Legend	Member-at-Large (1 Year Term) Current Member, Precinct Change						
		New Member						
Precinct Represented	Resident in Precinct	Name	Address	Term Expires	2022	Reappoint from 2021	Reappoint from At Large	Reappoint for New Precin
1	5	Grant Gibian	107 Webster Street, Arlington, MA	2022 (2023)	х		x	
2	2	Shane Blundell	189 Lake Street, Arlington, MA	2022	х			
3	3	John Ellis	59 Teel Street, Arlington, MA	2024		х		
4	14	Michaiah Healy	26 Howard Street, Arlington, MA	2022 (2023)	Х		x	
5	5	Brian Beck	147 Warren St., Arlington, MA	2023				x
6	6	Arif Padaria	26 Marion Road, Arlington, MA	2022	х			
7				2022	х			
8	8	Sophie Migliazzo	175 Pleasant Street, Arlington, MA	2022	х			x
9	9	Jonathan Wallach	11 Webster St., Arlington, MA	2024		x		x
10	10	Charles Foskett	101 Brantwood Rd., Arlington, MA	2023				x
11	11	Shaileen Crawford Pokress	51 Crosby Street, Arlington, MA	2023				
12	12	Darrel Harmer	18 Cedar Av., Arlington, MA	2024		x		
13	13	Annie LaCourt	48 Chatham Street, Arlington, MA	2022	х			x
14	14	Alan Jones	1 Lehigh St., Arlington, MA	2022	х			
15	15	George Kocur	6 Blueberry Hill Lane, Arlington, MA	2024		x		x
16	16	William Kellar	34 Linden St., Arlington, MA	2023				
17	17	Allan Tosti	1 Watermill Place, Unit 419, Arlington, MA	2024		x		
18	18	Wanda Nasciamento	256 Sylvia St. Arlington, MA	2022	x			x
19	19	Christine P. Deshler	65 Huntington Rd., Arlington, MA	2024		х		
20	20	Dean Carman	29 Kilsythe Road, Arlington, MA	2023				
21	21	David McKenna	77 Sunset Rd., Arlington, MA	2024		x		
		Executive Secretary: Tara Bradley		Summary:	9	7	2	7

- Terms are assigned to precincts, not members
- There are seven precincts with terms expiring in 2022, with two "At Large" terms of one year also expiring in 2022 (actual precinct expiration are in parentheses)
- There are six precincts to be appointed because of precinct changes
- There is one vacant precinct
- There are two new members being proposed, Wanda Nascimento and Sophie Migliazzo

Precinct Term Expiration Schedule

							Arlington Fina Precint Term R	nce Committee Reappointments	•				
A "1" Indicates Term Expiration as of June 30 in the Calendar Year													
	Calendar Year	terrm Expires											
Prct.	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032
1	1			1			1			1			1
2			1			1			1			1	
3		1			1			1			1		
4	1			1			1			1			1
5	1			1			1			1			1
6			1			1			1			1	
7			1			1			1			1	
8			1			1			1			1	
9		1			1			1			1		
10	1			1			1			1			1
11	1			1			1			1			1
12		1			1			1			1		
13			1			1			1			1	
14			1			1			1			1	
15		1			1			1			1		
16	1			1			1			1			1
17		1			1			1			1		
18			1			1			1			1	
19		1			1			1			1		
20	1			1			1			1			1
21		1			1			1			1		
Total	7	7	7	7	7	7	7	7	7	7	7	7	7

Appointments and Terms Requested

	Fro	m June 21 Expirations	
Precinct	Name	Address	Term Expires
3	John Ellis	59 Teel Street	2024
12	Darrel Harmer	18 Cedar Av.	2024
17	Al Tosti	1 Watermill Place, Unit 419	2024
19	Christine Deshler	65 Huntington Rd.	2024
21	David McKenna	77 Sunset Rd.	2024

	For At-Large Appointments				
Precinct	Name	Address	Term Expires		
1	Grant Gibian	107 Webster Street	2022		
4	Michaiah Healy	26 Howard Street	2022		

	For New Member	s and Precinct Changes	
Precinct	Name	Address	
5	Brian Beck	147 Warren St.	2023
8	Sophie Migliazzo	175 Pleasant Street	2022
9	Jonathan Wallach	11 Webster St.	2024
10	Charles Foskett	101 Brantwood Road	2023
13	Annie LaCourt	48 Chatham Street	2022
15	George Kocur	6 Blueberry Hill Lane	2024
18	Wanda Nasciamento	256 Sylvia St.	2022

Dear Augusta and John:

The above list includes the appointments that I am requesting the Authority to approve. The first group are current members whose terms expired in 2021 and whose new terms will expire in 2024 if reappointed. The second group are current members serving as members-at-large for one-year terms. The third group are current members whose precincts changed, whose re-appointments I am requesting; their term expirations reflect the expiration terms of their new precincts as in the Precinct Expiration Schedule in this document.

Respectfully,
Charlie Foskett
Finance Committee Chair

SOPHIE MIGLIAZZO

175 Pleasant Street – Arlington, MA - 02476 sophiemigliazzo@yahoo.com – 857-777-9356

LEGAL EXPERIENCE

Apr. 2009 – **D'ALVERNY AVOCATS AARPI**, Paris, France Apr. 2014 **Associate** (*Jurist*)

<u>International Corporate</u>: Advised French clients on common-law jurisdiction elements to their contracts and negotiations. Advised foreign clients on French company formation, including understanding French employment law implications. Drafted, analyzed and negotiated international distribution agreements, international partnership agreements, and general terms and conditions. Transactions included:

- Drafting distribution agreement for use in South America by French luxury furniture designer
- Negotiating with international food conglomerates for their participation in a customer "reward program"
- Coordinating implementation of company's general terms and conditions into 6 different European jurisdictions
- Advising French in-house general counsels on matters ranging from understanding English language contract terms/implications, including implications under common-law, to understanding general corporate matters relating to their US subsidiaries.

<u>International Financing:</u> Represented a well-known international angel investment fund in its international seed financings. Drafted, reviewed and negotiated investment documents for investments made not only in the United States and Europe, but also in the Middle East, India, and Russia. Investments ranged from \$100,000 to \$3 million.

<u>International Estate Planning / Administration:</u> Liaised with French tax attorneys and notaries and with clients' US counsel to coordinate international estate planning and international probate administration. Representative matters:

- French/American family living in France, inheriting \$2 million from the US through trusts
 and making gifts to French-American children. Issues involved declaring inheritance for
 purposes of French inheritance taxes and French wealth taxes, French information filings on
 US trusts, US gift tax returns, and US information filings on gifts received from France.
- Canadian / American probate with 10 beneficiaries, including 3 non-profit associations
 involving property owned in France. Issues involved selling French real estate, closing out
 bank accounts, and managing French notary on behalf of the beneficiaries in order to
 complete French probate, including information filings with various French authorities.

Oct. 2004 – **DAVIS, MALM & D'AGOSTINE, P.C.**, Boston, Massachusetts **Associate**

<u>Corporate</u>: Drafted, analyzed, and negotiated stock/asset purchase agreements, merger agreements, proxy statements, warrant agreements, escrow agreements, distributorship/sales representative agreements, sales contracts, confidentiality agreements, operating agreements, and leases. 8-K and Forms 3 and 4 filings. Performed due diligence reviews. Prepared minutes of board meetings, consent votes and other general corporate matters. Transactions included:

- \$194 million sale of four closely-held companies involving stock sale, merger and seller financing
- \$63 million stock sale of closely-held business
- \$3 million venture capital investment
- \$82.8 million Special Purpose IPO
- \$7.9 million Public Offering
- \$40.1 million merger of public company

<u>Commercial Lending</u>: Represented the local branch of a national bank in lending to small businesses in a targeted industry. Drafted and negotiated promissory notes, security agreements, guaranties and all other loan documents. Loans typically ranged from \$2 million to \$10 million.

<u>Estate Planning/Administration</u>: Drafted wills, revocable and irrevocable estate planning trusts and amendments thereto, special needs trusts, durable powers of attorney, health care proxies, trustee resignations and appointments. Prepared gift tax returns and estate tax returns; review and analyze

	QPRTS, GRATS, CRUTS, and family limited partnerships.
Spring 2004	KROKIDAS & BLUESTEIN, P.C., Boston, Massachusetts Legal Intern
Fall 2003	DAVIS, MALM & D'AGOSTINE, P.C. , Boston, Massachusetts Legal Intern
Spring 2003	U.S. SECURITIES AND EXCHANGE COMMISSION, Boston, Massachusetts Legal Intern, Enforcement Division - Boston, Massachusetts
Fall 2002	THE HONORABLE NANCY GERTNER, Boston, Massachusetts Judicial Intern, U.S. District Court (D. Mass.)
EDUCATION	
2001 – 2004	NORTHEASTERN UNIVERSITY SCHOOL OF LAW, Boston, Massachusetts Juris Doctor, May 2004 Honors: Diane Auger Scholarship; Law Designated Scholarship; Philip E. Tesorero Scholarship; T.E. Cargill Jr. Scholarship; Class Representative to the Academic & Student Life Committee. Research Assistant: Provided editorial assistance on "Defining Racial Profiling in a Post-September 11th World," 40 American Journal of Criminal Law 1195 (2003) (Summer & Winter 2002).
1997 – 1999	THE UNIVERSITY OF TEXAS, Austin, Texas Bachelor of Arts in Government, minor in Business, December 1999 Highlights and Honors: Completed degree in 2.5 academic years; Golden Key National Honor Society; University Honors (two times); Dean's List (three times).
HONORS/ ACTIVITIES	
SINCE 2018	Arlington Town Meeting Member, Precinct 8 (elected)
SINCE 2015	Elementary school volunteer
SINCE 2015	Volunteer with Boston Accueil, a non-profit association of French speakers
2009-2013	Faculty member at quarterly Business Immo seminar "French Real Estate Transactions in English"
2008-2010	Faculty member at annual MCLE Seminar on Negotiating and Drafting Acquisition Agreements
March 2008	Faculty member at the "Special Needs Trusts: Planning for the Disabled and Elderly in Massachusetts" Lorman Education Services seminar
2010	Author of "Representations, Warranties, Covenants and Conditions" chapter in <i>Drafting and Negotiating Massachusetts Contracts</i> (MCLE 2010, rev. 2013)
2009 – 2012	Member of the Warwick International Legal Network
2004 - 2016	Director, Northeastern School of Law Alumni Board, chair of Co-Op committee (2008-2013)
2007, 2008 & 2010	Named a Massachusetts Super Lawyer "Rising Star"
BAR ADMISSION	Commonwealth of Massachusetts, 2004
LANGUAGES	Fluent in English and French
Hobbies	Cooking/Baking

Wanda Nascimento

(781) 883-4705, wnasc259@gmail.com

Masters in Business Administration Bachelor of Science, Accountancy Suffolk University Bentley University

2018 – Present Bay State Community Services

Quincy, MA

Chief Financial Officer

- Oversee the Finance, Information Technology, and Facilities departments.
- Serve as a strategic partner as a member of the executive leadership team in the development of strategic plans. Foster high integrity and trusting relationships with the board, leadership team, regulators, and funders.
- Provide leadership in the areas of financial and cost analysis, budget reports, risk management, and financial and government reporting.
- Develop, monitor, and oversee long-term budgetary planning and cost management. Provide oversight for and manage all budgets, forecasts, cash flow projections, and internal financial plans and processes; ensure quality control measures for internal and fiscal safeguarding.
- Oversee accounting and general ledger functions, ensuring that systems are in place to ensure timely, complete, and accurate financial data and reporting.
- Recommend and develop financial policies, procedures, systems, and other requirements based on changes in applicable laws, and financial/accounting requirements.
- Direct, consolidate, and analyze program-related cost data and performance reporting to facilitate effective decision-making.
- Advise the Executive Director and other key members of the leadership team on financial planning, budgeting, cash flow, funding priorities, strategic planning, and policy matters.
- Serves as the financial liaison to the board; effectively communicating and presenting critical financial matters at board of director and committee meetings.

2010 – 2018 City on a Hill Public Charter Schools and Foundation

Boston, MA

Chief Financial Officer & Chief Operations Officer

- Serve on Executive, Leadership and Strategic Planning Teams.
- Manage annual audit, 990 and Form PC and end of year Department of Education reporting.
- Lead \$17+ million budget process.
- Prepare and present financial reports to the Board of Directors and Management.
- Ensure fiscal compliance with federal, state and city grants, including Title 1, Americorps, Medicare, nutrition, transportation and ERATE technology reimbursements.
- Design, oversee, and implement network-level strategies for human resources, teacher recruitment, information technology, facilities leasing, student transportation and nutrition.
- Oversee on-time opening of all new CoaH facilities in Boston and New Bedford
- Hire, mentor, supervise, and ensure quality outcomes from Operations Manager, Manager of Human Resources & Diversity and Director of Information Technology.

2001 – 2010 Multicultural AIDS Coalition, Inc.

Boston, MA

Director of Finance & Administration

- Manage all financial and administrative functions for public health focused organization...
- Oversee grant and contract compliance issues to various state, city and federal regulatory agencies.
- Performed system assessments and transformations for accounting and technology.
- Implemented contract compliance and sub-recipient monitoring guidelines.
- Managed relocation reducing administrative budget by 50% with no program service reductions.
- Present monthly financial reports to the Executive Director & Board of Directors.
- Strategic Planning Committee member with Executive Director and Board of Directors.
- Managed four simultaneous audits by Inspector General's Office, Federal, State, and City funders.

1995 – 2000 Mass Bay Transportation Authority (MBTA) & AMTRAK

Boston, MA

Finance/Budget Director

- Managed \$35.4M fiscal operating and capital budget process.
- Developed cost savings proposals and budget variance reports for executive management.
- Lead project team to implement a comprehensive human resource information system.
- Managed \$145M operating budget and \$400M Capital Plan for Commuter Rail Contract.
- Trained Operations Managers in transitioning from Cost Plus to a Fixed Price Contract
- Performed compliance audits of the \$1.4B High-Speed Rail construction contract to Federal Regulations and Cost Accounting Standards.

1989 - 1995 RAYTHEON COMPANY

Lexington, MA

Sr. Financial & Operational Analyst/Auditor

- Performed compliance audits to Federal Regulations and Cost Accounting Standards.
- Reviewed financial and operational records and controls in inventory, procurement, contracts, bid proposals, cash, accounts receivables, payables and labor reporting.
- Analyzed cost and pricing amounts in vendor projects and proposals, including materials, equipment usage, labor hours and overhead rates to facilitate recovery of overcharges.
- Conducted investigative audits and interviews in conjunction with Ethics Program.

1988 - 1989 DELOITTE & TOUCHE CPA FIRM

Boston, MA

Financial Auditor

• Performed audits on mutual fund clients in the investment industry. Determined market value of investment portfolios and composed financial statements.

Address: 256 Sylvia St. Arlington, 02476 PCT 18